

We are an international project management and business development firm specializing in the National Security and Defense market segments.

Only companies registered and approved by the Iraqi government can sell directly to Iraq.

Effective summer 2008, Defense Solutions is registered and approved to conduct business in Iraq.

Our Iraqi employees have direct access to senior-level Ministry officials and are experienced in Iraqi procurement procedures.



Sell Your Products in Iraq

Contact:

Director
Business Development

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Defense Solutions, Inc. refurbished and delivered the only two battalions of Main Battle Tanks to the Republic of Iraq.

DEFENSE SOLUTIONS



INC

Doing Business with Iraq

Attempt It On Your Own

You must meet all of the following prerequisites to sell directly to Iraq:

- ❖ Be registered and approved by Iraqi government as an Iraqi company/ subsidiary
- ❖ Own or rent office space in Iraq
- ❖ Employ Iraqi citizens, Iraqi legal counsel, and Iraqi financial auditors/ accountants
- ❖ Be able to receive and respond to solicitations in Arabic
- ❖ Obtain U.S. Dept. of State licenses or U.S. Dept. of Commerce approval
- ❖ Have the capacity to manage shipping, customs, and delivery to Iraq

Most Important:

Have the trust of the Iraqi government

This process is both costly and time consuming!

Join with Defense Solutions to sell your products and services.

For all proposals to the Iraqi government, we will:

- ❖ Obtain U.S. Dept. of State (ITAR) or U.S. Dept. of Commerce pre-authorization and licenses, as required
- ❖ Produce all required documents, translated into Arabic
- ❖ Personally deliver all documents to the appropriate Iraqi Ministry contract official
- ❖ Follow-up and monitor progress of the proposal
- ❖ Negotiate terms and execute final contract in Iraq
- ❖ Manage supply chain (e.g., transportation, export licensing, customs, accountability, security, and delivery)
- ❖ Ensure customer satisfaction and seek additional contracts

In summary, Defense Solutions is the end-to-end solution to sell your products and services in the Republic of Iraq.